

HONEYBEE GARDENS

MINIMUM ADVERTISED PRICE AND POLICIES

Honeybee Gardens, Inc. MAP policy states that all retailers selling on the Internet maintain an advertised pricing structure. The Honeybee Gardens MAPs take effect on and retailers must be in compliance no later than MAY 24, 2017. The Minimum Advertised Price for Products are:

MINIMUM ADVERTISED PRICE (MAP)

PRODUCT	UPC	MAP
Truly Natural Lipstick		
Bermuda	665013771110	\$13.99
Bombshell	665013711888	\$13.99
Burlesque	665013760459	\$13.99
Cherokee	665013760701	\$13.99
Desire	665013728237	\$13.99
Dream	665013772230	\$13.99
Goddess	665013760527	\$13.99
Heirloom	665013761234	\$13.99
Masquerade	665013712274	\$13.99
Paradise	665013771233	\$13.99
Queen Bee	665013757558	\$13.99
Risque	665013727957	\$13.99
Romance	665013727841	\$13.99
San Francisco	665013757060	\$13.99
Seduction	665013710171	\$13.99
South Beach	665013751273	\$13.99
Thoroughbred	665013731275	\$13.99
Tuscany	665013760237	\$13.99
Valentine	665013728008	\$13.99
Vintage Merlot	665013728015	\$13.99
WaterColors Nail Enamel		
Waler Colors Wall Eligities		
Abyss	665013571154	\$12.99
Burlesque, DISCONTINUED	665013560455	\$12.99
Camelot, DISCONTINUED	665013557028	\$12.99
Cherokee, DISCONTINUED	665013560707	\$12.99

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Clear (Base/Top) Desire	665013590001 665013528233	\$12.99 \$12.99
	665013570126	\$12.77
Destiny Foin / Dust	665013570126	\$12.99
Fairy Dust		•
Goddess Uliania Chiale	665013560523	\$12.99
Hippie Chick	665013526260	\$12.99
Manhattan, DISCONTINUED	665013570133	\$12.99
Manicure White	665013505227	\$12.99
Mocha Latte	665013523054	\$12.99
Nude Beach, DISCONTINUED	665013570140	\$12.99
Oasis	665013571147	\$12.99
Renaissance, DISCONTINUED	665013571123	\$12.99
Risque, DISCONTINUED	665013527953	\$12.99
Romance, DISCONTINUED	665013527847	\$12.99
San Francisco	665013557066	\$12.99
Serenity, DISCONTINUED	665013570119	\$12.99
Shiny Penny, DISCONTINUED	665013557905	\$12.99
Tease, DISCONTINUED	665013571130	\$12.99
Tuscany	665013560233	\$12.99
Valentine	665013528004	\$12.99
Vintage Merlot	665013528011	\$12.99
Whisper	665013570102	\$12.99
Wildfire	665013571116	\$12.99
Nail Polish Remover 4 fl. oz.	665013530007	\$9.99
PowderColors Eye Shadow		
Angelic	665013440108	\$7.99
Castaway	665013440184	\$7.99
Celtic	665013440214	\$7.99
Chai	665013440221	\$7.99
Cloud Nine	665013440191	\$7.99
Flirtatious	665013440139	\$7.99
Gypsy	665013440153	\$7.99
Martini	665013440207	\$7.99
Moon Dust	665013440115	\$7.99
Passage to India	665013440252	\$7.99
Princess Princess	665013440122	\$7.99
Satin Sheets	665013440238	\$7.99
Sedona	665013440245	\$7.99
Spollbound	445013440144	4,700
Spellbound Sunset Strip	665013440146 665013440177	\$7.99 \$7.99

Wanderlust Wicked	665013440276	\$7.99 \$7.99
Wicked	665013440283	\$7.99
Pressed Powder Eye Shadow		
Singles		
Product		
Antique	665013844302	\$8.99
Porcelain	665013844104	\$8.99
Ninja Kitty	665013844203	\$8.99
Cameo	665013843206	\$8.99
Canterbury	665013843305	\$8.99
Mojave	665013843008	\$8.99
Cairo	665013845408	\$8.99
Coco Loco	665013843404	\$8.99
Tippy Taupe	665013843107	\$8.99
Daredevil	665013845200	\$8.99
Dragonfly	665013845309	\$8.99
Drama Bomb	665013845101	\$8.99
Pacific	665013841004	\$8.99
Nirvana	665013844401	\$8.99
Conspiracy	665013842001	\$8.99
Eye Compact	665013849994	\$12.99
JobaColors Eye Liner		
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Jet Set	665013850082	\$8.99
Belgian Chocolate	665013850099	\$8.99
Brown Sugar	665013850105	\$8.99
Blue Jeans	665013850136	\$8.99
Smoking Gun	665013850075	\$8.99
Envy	665013850143	\$8.99
Passion	665013850150	\$8.99
Turb, Nahual Massage		
Truly Natural Mascara		
Black - Black Magic	665013470105	\$12.99
Brown - Choc. Truffle	665013470112	\$12.99
Black\Brown - Espresso	665013470129	\$12.77
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Eye Shadow Quad Palettes		
Cosmopolitan palette	665013491117	\$29.99

Party Girl palette	665013492220	\$29.99
Smokey Eye palette	665013493333	\$29.99
Luscious Lip Gloss		
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Innocence	665013770106	\$11.99
Viper	665013770113	\$11.99
Glam I am	665013770120	\$11.99
Hollywood	665013770137	\$11.99
Eternity	665013770144	\$11.99
JobaColors Lip Liner		
Charisma	665013780129	\$8.99
Fantasy	665013780136	\$8.99
Perfection	665013780143	\$8.99
Island Spice	665013780150	\$8.99
Zen	665013780167	\$8.99
Pressed Mineral Powder Foundation		
Geisha	665013631001	\$10.99
SuperNatural	665013632008	\$10.99
Luminous	665013633005	\$10.99
Malibu	665013634002	\$10.99
Montego	665013635009	\$10.99
Avignon	665013636006	\$10.99
Sultana	665013638000	\$10.99
Sundance	665013637003	\$10.99
Foundation Compact w/ Puff	665013631117	\$12.99
Complexion Perfecting Blush		
Breathless	665013671014	\$13.99
Euphoria	665013671045	\$13.99
Rendezvous	665013671038	\$13.99
Tea Rose	665013671052	\$13.99
Tryst	665013671021	\$13.99
Cosmetic Tools		
Mini Kabuki Brush / Bronzer	665013411009	\$12.99
Eco Friendly Brush Set	665013122226	\$16.99
Pencil Sharpeners - pink	665013413119	\$5.99
Pencil Sharpeners - purple	665013413126	\$5.99

4 Sided Nail File/Buffer	665013415038	\$6.99
Honeybee Gardens Bath & Body Care Product	ts	
Herbal Mint Alcohol Free Hair Spray	665013320035	\$11.99
Tropical Lip Balm	665013351893	\$2.99
Vanilla Pie Lip Balm	665013353293	\$2.99
Orange Mimosa Lip Balm	665013355693	\$2.99
Strawberry Champagne Lip Balm	665013354993	\$2.99
Deodorant Powder	665013132027	\$8.99
Herbal Aftershave Unfragranced	665013260010	\$8.99
Herbal Aftershave Bay Rum	665013261024	\$8.99
Herbal Aftershave Florida	665013263035	\$8.99
Herbal Aftershave Key Lime	665013264049	\$8.99
Herbal Aftershave Sandalwood	665013266067	\$8.99
Herbal Aftershave Vermont	665013267071	\$8.99
HBG for Men Unscented Deodorant Powder	665013132034	\$8.99
HBG for Men Bay Rum Deodorant Powder	665013132041	\$8.99

- A. The MAP Policy shall apply to Internet Retailers and any Drop Shippers or Third-Party Fulfillment Centers used by Internet Retailers approved by Honeybee Gardens. The minimum prices for all Honeybee Gardens Products ("Minimum Advertised Price") shall be listed on each Honeybee Gardens Price List. Minimum Advertised Prices may be adjusted by Honeybee Gardens from time to time, at its sole discretion.
- B. The MAP Policy applies to all advertisements of Honeybee Gardens Products over the Internet or similar electronic media including websites, email newsletters, and email solicitations. No such advertisement will represent or imply that any Product may be sold by an Internet Retailer Sub Distributor or Fulfillment Center for less than the full Minimum Advertised Prices.
- C. "Bundling" or including a free or discounted product (whether made by Honeybee Gardens or another manufacturer) with a Honeybee Gardens Product would violate this MAP Policy and is not permitted.
- D. For multipack offers the MAP of the multipack is the quantity of SKU(s) in the multipack multiplied by the respective MAP of the SKU(s) that comprise said multipack.
- E. Any strike-through or other alteration of the Minimum Advertised Price is prohibited.
- F. The MAP Policy does not establish maximum advertised prices. All Internet Retailers, Drop Shippers or Third-Party Fulfillment Centers may offer Honeybee Gardens Products at any price in excess of the Minimum Advertised Price. Internet auctions may not display or have reserved bid, "buy it now" or other acceptable prices below the Minimum Advertised Price.
- G. The MAP Policy does not in any way limit the ability of any Internet Retailer, Drop Shippers or Third-Party Fulfillment Centers to advertise that "they have the lowest prices" or, they "will meet or beat any competitor's price," that consumers should "call for a price" or phrases of similar import as long as the price advertised or listed for Products is not less than Minimum Advertised Price.

- H. From time to time, Honeybee Gardens may permit resellers to advertise one or more of the Honeybee Gardens products covered by this MAP Policy at prices lower than the MAP for a specified period. In such case, Honeybee Gardens will notify its resellers in advance of the details of the suspension or modification of this MAP Policy.
- I. Including in any advertising for a product covered by this MAP Policy a gift card, coupon or any other type of discount that would effectively reduce the advertised price of the Honeybee Gardens product below the MAP then in effect for such product will constitute a violation of this MAP Policy.
- J. Internet auctions may not display or have reserved bid or other acceptable prices that violate MAP pricing.
- K. A reseller with multiple store locations that violates this MAP Policy at any particular store location will be considered to have violated this MAP Policy at all its store locations.
- L. Honeybee's sales representatives are not permitted to make any agreement with any reseller with respect to the advertising or pricing of Honeybee Gardens products, including without limitation, modifications to this MAP Policy.
- M. In the case of a violation of MAPs or a violation of the Conditions For Use of Drop Shippers and Third-party Fulfillment Centers the following actions will be taken by Honeybee Gardens against the Internet Retailer
 - <u>1st Violation:</u> Send warning. Request to abide by MAPs within 24 hours. No hard action taken. <u>2nd Violation:</u> Send warning. Request to abide by MAPs within 24 hours. Remove purchasing privileges until prices are adjusted.
 - <u>3rd Violation:</u> Send warning. Request to abide by MAPs within 24 hours. Remove purchasing privileges for 30 days.
 - 4th Violation: Send warning. Remove purchasing abilities permanently. Internet Retailer has 48 hours to remove all listings of Product within all of their online catalogs. Failure to remove such listings will result in Honeybee Gardens taking legal recourse to resolve the matter.